



Discount Management Solutions

Suppliers want to get paid faster and are willing to offer significant discounts in exchange for earlier payment. For you, this money can amount to millions of dollars in direct bottom line savings. Direct Commerce Inc.'s (DCI) Direct Discount Manager™ enables your company to quickly collect these discounts and dramatically increase your discount capture rate above less automated and paper-based invoicing environments.

Save More Money

Direct Commerce's Direct Discount Manager™ offers a simple solution for saving more money. Through a combination of technology, process and communication programs, Direct Discount Manager™ provides you an intuitive, easy-to-implement system that will rapidly increase your savings to the bottom line.

Maximize Your Value

DCI's system will notify to the appropriate manager before the discount deadline. In addition, Direct Discount Manager™ can escalate notification if the discount is about to expire and no action has yet been taken. Direct Discount Manager™ gives you many ways to take advantage of every discount possible so you maximize your savings.

Select Your Own Terms

Direct Discount Manager™ allows you and your suppliers to select your own payment terms throughout the invoicing process, giving you more flexibility to decide when to pay and how much to save. The system also provides analytics and reporting so you can evaluate the best discount strategy for your company.

Direct Discount Manager™, a component of the Direct Commerce Procure-to-Pay suite of services, enables you to significantly increase your discount capture rate beyond your current paper-based invoicing process. A simple, user-friendly interface allows you and your suppliers to make discount decisions in seconds, enabling you to save thousands of dollars immediately. Why not take advantage of this easy-to-use tool?

Call us today for a demonstration.

Maximize the Value in Your Procure-to-Pay Process



Direct Commerce's Direct Discount Manager™ will make you the company hero! Save millions of dollars for your business and add them to your bottom line by taking advantage of DCI's easy-to-use discount capture program.

The Direct Commerce Direct Discount Manager™ provides a vehicle for suppliers to make dynamic decisions depending upon their current business conditions to benefit you the buyer.

The elements of the program include:

1) **Technology** where suppliers can use an intuitive user interface and select terms that are "equal or better" than existing terms and that can be immediately submitted to the buyer;

2) **Process** where Direct Commerce helps you create disciplined procedures based on your company policies thus enabling your organization to take advantage of newly available discounts; and

3) **Communication** and training to your suppliers and your company to educate and heighten their awareness about the program so that taking discounts becomes part of your daily business activities.

HIGHLIGHTS

- Discount Optimization
- One-Step Payment Functionality
- Select Your Own Terms
- Approver Notification
- Automatic Escalation for Soon-to-Be Missed Discounts
- Summary Screens
- Online Discount Calculator
- Online Queries
- Captured vs. Offered Discounts Views
- Advanced Analytics
- Reporting
- Download to Excel
- Strategy Planning and Supplier / Company Training

Direct Commerce: The leader in P2P solutions.

Visit us online at: www.directcommerce.com or contact us by phone: **415-288-9700**