



Leading Chemical Distributor Creates Efficiencies across a Continent

Direct Commerce continues to help a major chemical distributor simplify workflows and improve operations among 700 North American distribution facilities.

Since 2000, one major chemical distributor has been relying on Direct Commerce for solutions related to invoice processing and workflows.

With more than \$10 billion in revenue, the company distributes industrial and specialty chemicals in the U.S., Canada, and around the world by truck, rail, and ship from 700 distribution facilities in North America.

Before partnering with Direct Commerce, the distribution company's team realized that paper invoices were creating a tremendous drag on supply chain and financial operations. Company executives tried to overcome their challenges internally as frustrations mounted, but when initiatives fell short of expectations they turned to the experts at Direct Commerce for assistance.

Direct Commerce delivered a simple solution that improved visibility and enhanced relationships with more than 30,000 suppliers.

No More Paper is a Wonderful Thing

By adopting Direct Commerce's eInvoicing and workflow solutions, the chemical distributor's suppliers enjoyed more timely access to transaction information. Since

Customer Profile

Client:

Leading Chemical Distributor

Global Reach:

- 700 distribution centers
- Operates in the U.S., Canada, Europe, Middle East and Africa, and Latin America

Annual Revenue:

\$10 Billion

Suppliers:

30,000

Monthly Invoices:

38,575

Direct Commerce Solution Highlights: eInvoicing & Workflow

- 100% reduction in paper invoice transactions
- Faster invoice processing, no more lost paperwork or keying errors
- Complete visibility into purchase orders, payments, and invoice status
- No cost to suppliers
- Seamless integration with ERP system
- Secure web-hosted platform

implementation, 100 percent of invoices have been processed electronically through the Direct Commerce Supplier Portal.

Employees at the distribution company can also review invoice statuses, payments, purchase orders, and approvals, regardless of source. And for those managing the system, data such as invoices outstanding, aging transactions, approval times, and more are readily available for detailed analysis.

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To improve workflows even more, company executives also chose Direct Commerce for scanning paper documents into electronic data. This has resulted in faster access to information and accurate two- and three-way matching of invoices, purchase orders, and receipts to reduce costly exception handling and resolve disputes more rapidly.

“The capabilities Direct Commerce brings to us enhance collaboration, improve productivity, and reduce errors,” says the distributor’s Head of Finance. “Our partnership has radically transformed the way we manage our supply chain for the better.”



To learn more about how Direct Commerce solutions can transform your source-to-pay (S2P) processes,

email sales@directcommerce.com or call 415-288-9700.
