

# Why Food Service Companies Have an Appetite for S2P Automation



Cut costs and improve efficiency by automating your supplier community.

Restaurants today are looking for better, faster, and more efficient ways to manage store locations, food costs, inventory, and suppliers.

Built for food service companies, the Direct Commerce Food Service Automation (FSA) Suite allows restaurant owners to quickly integrate state-of-the-art S2P processes across the existing business environment.

Using a set of sophisticated but easy-to-use tools, you can reduce supply chain processing costs, shorten month-end closing cycles, and increase visibility into store and supplier performance for better decision-making.

<b>Unlimited</b>	<b>90-100%</b>	<b>30%</b>	<b>75%</b>	<b>Weeks → Days</b>	<b>.2% of Spend</b>
Electronic invoice processing capacity	Invoice automation rate	Typical reduction in inventory errors	Potential resource reallocation via help desk automation	Time reduction for month-end close	Cost savings from dynamic discounting

## Direct Commerce Solution Highlights

### Sourcing & Procurement

- Manage changes to products and order guides in real time
- Gain visibility into unapproved products or substitutions at time of delivery

### Supplier Management

- Ensure that suppliers have appropriate tax, licensing, and food safety documentation

### AP Automation

- Create a paperless environment and free up corporate and franchise resources through eInvoicing
- Pre-approve and immediately apply invoices and credits for all supplier shipments
- Reduce supplier inquiries so managers can run their restaurants
- Use mobile technology to recognize, acknowledge, and apply invoices and receipts: No more piles of paper to be input later
- Streamline dispute processes to rapidly resolve for mis-matches, instead of paying discrepancies because reconciliation is too complicated

### Payments

- Improve working capital forecasts and savings with dynamic discounting

### Reporting & Analytics

- Make better decisions using accurate, real-time data and custom dashboards
- Utilize S2P data—from one source—for insights into supplier fulfilment rates, product pricing variances, qualitative judgments, payment term variances, and food cost management

## Fast and Convenient—Just Like You

Through stakeholder interviews about business drivers, initiatives, and pain points, the Direct Commerce Ready to Go Program can quickly evaluate your S2P automation readiness and determine next steps to reduce costs and drive visibility and value.

## Direct Commerce Solutions Are Easy on IT

**Configurability:** All FSA applications, upgrades, and maintenance are included.

**Reliability:** 99.99% platform reliability behind all solutions and services.

**Security:** State-of-the-art security protocols, firewalls, and procedures.

**Scalability:** Capacity to handle volumes from the world's largest companies.

**Service & Support:** Around-the-clock monitoring and services across the globe.

**Auditability:** Historical transactional and operational detail for all processes and transactions assures internal and external compliance.

**Performance:** Sub-second response for thousands of users and millions of transactions.

**Standards Support:** Supporting industry standard protocols and organizations across the globe.